Power Laws and Preferential Attachment Web Science (VU) (707.000)

Denis Helic

KTI, TU Graz

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Outline

Popularity

- 2 A Simple Hypothesis
- 3 Log-normal Distributions
 - Power Laws
- 5 Rich-Get-Richer Models
- 6 Preferential Attachment
- Multiplicative Random Processes

Popularity

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Popularity

- Popularity is a phenomenon characterized by extreme imbalances
- Almost everyone is known only to people in their immediate social circles
- A few people achieve wider visibility
- A very few attain global name recognition
- Analogy with books, movies, scientific papers
- Everything that requires an audience

Popularity: questions

• How can we quantify imbalances?

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Popularity: questions

- How can we quantify imbalances?
- Analyze distributions
- Why do these imbalances arise?
- What are the mechanisms and processes that cause them?
- Are they intrinsic (generalizable, universal) to popularity?

Web as an example

- To begin the analysis we take the Web as an example
- On the Web it is easy to measure popularity very accurately
- E.g. it is difficult to estimate the number of people worldwide who have heard of Bill Gates
- How can we achieve this on the Web?

Web as an example

- To begin the analysis we take the Web as an example
- On the Web it is easy to measure popularity very accurately
- E.g. it is difficult to estimate the number of people worldwide who have heard of Bill Gates
- How can we achieve this on the Web?
- Take a snapshot of the Web and count the number of *in-links* to Bill Gates homepage
- Calculate the authority score of Bill Gates homepage
- Calculate the PageRank of Bill Gates homepage
- We will learn how to calculate these quantities later in the course

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The popularity question: a basic version

- As a function of k, what fraction of pages on the Web have k in-links
- Larger values of k indicate greater popularity
- Technically, what is the question about?

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The popularity question: a basic version

- As a function of k, what fraction of pages on the Web have k in-links
- Larger values of k indicate greater popularity
- Technically, what is the question about?
- Distribution of the number of in-links (in-degree distribution) over a set of Web pages
- What is the interpretation of this question/answer?

The popularity question: a basic version

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- Technically, what is the question about?
- Distribution of the number of in-links (in-degree distribution) over a set of Web pages
- What is the interpretation of this question/answer?
- Distribution of popularity over a set of Web pages

A Simple Hypothesis

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- Before trying to resolve the question
- What do we expect the answer to be?
- What distribution do we expect?
- What was the degree distribution in the random graph G(n, p)?

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- Before trying to resolve the question
- What do we expect the answer to be?
- What distribution do we expect?
- What was the degree distribution in the random graph G(n, p)?
- Binomial and approximation was Poisson

$$\begin{split} P(k) &= {n-1 \choose k} p^k (1-p)^{n-1-k} \\ P(k) &= \frac{\lambda^k}{k!} e^{-\lambda} \end{split}$$

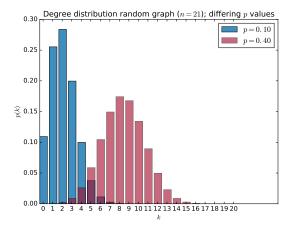
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Degree distribution (Binomial)

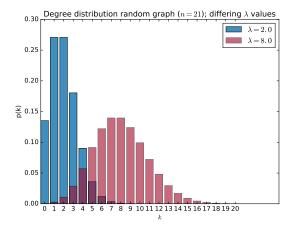


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Degree distribution (Poisson)



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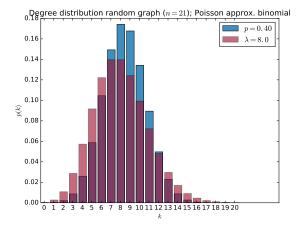
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Degree distribution (Poisson approximation)



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- From our experience how are some typical quantities distributed in our world?
- People's height, weight, and strength
- In engineering and natural sciences
- Errors of measurement, position and velocities of particles in various physical processes, etc.
- Continuous approximation of Binomial and Poisson: Normal Distribution

Normal (Gaussian) distribution

- It occurs so often in nature, engineering and society: Normal
- \bullet Characterized by a mean value μ and a standard deviation around the mean σ

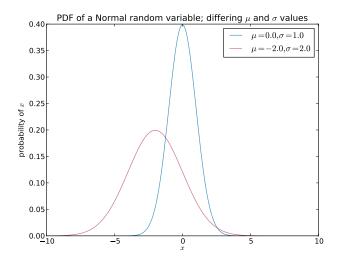
PDF $f(x) = \frac{1}{\sqrt{2\pi\sigma^2}}e^{-\frac{(x-\mu)^2}{2\sigma^2}}$

CDF

$$F(x)=\Phi(\frac{x-\mu}{\sigma}), \Phi(x)=\frac{1}{\sqrt{2\pi}}\int_{-\infty}^{x}e^{-\frac{x'^2}{2}}dx'$$

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Normal (Gaussian) distribution



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Standard normal distribution

• If $\mu = 0$ and $\sigma = 1$ we talk about standard normal distribution

PDF
$$f(x) = \frac{1}{\sqrt{2\pi}}e^{-\frac{x^2}{2}}$$

• Please note, that you can always standardize a random variable X with:

Standardizing $Z = \frac{X-\mu}{\sigma}$

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Normal (Gaussian) distribution

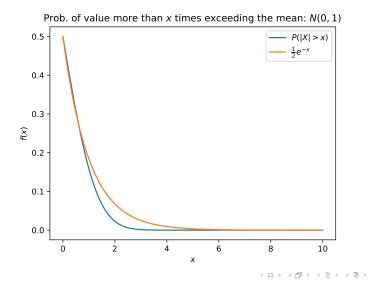
• The basic fact: the density for a value that exceed mean by more than *c* times the standard deviation decreases exponentially in *c*

$$\begin{aligned} r(1) &= \frac{f(1)}{f(0)} = \frac{\frac{1}{\sqrt{2\pi}}e^{-1/2}}{\frac{1}{\sqrt{2\pi}}} \\ &= \frac{1}{\sqrt{e}} \approx 0.6 \end{aligned}$$

$$\begin{split} r(c\sigma) &= r(c) = \frac{f(c)}{f(0)} = \frac{\frac{1}{\sqrt{2\pi}}e^{-c^2/2}}{\frac{1}{\sqrt{2\pi}}} \\ &= e^{-c^2/2} = O(e^{-c^2}) \end{split}$$

A Simple Hypothesis

Normal (Gaussian) distribution



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Normal (Gaussian) distribution

- Why is normal distribution so ubiquitous
- Theoretical result: Central Limit Theorem provides an explanation
- Informally, we take any sequence of small independent and identically distributed (i.i.d) random quantities
- In the limit of infinitely long sequences their sum (or their average) are distributed normally

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Central Limit Theorem

Theorem

Suppose $X_1, ..., X_n$ are independent and identical r.v. with the expectation μ and variance σ^2 . Let S_n be the n-th partial sum of X_i : $S_n = \sum_{i=1}^n X_i$. Let Z_n be a r.v. defined as (standardized S_n):

$$Z_n = \frac{S_n - n\mu}{\sqrt{n}\sigma}$$

The CDF $F_n(z)$ tends to CDF of a standard normal r.v. for $n \to \infty$:

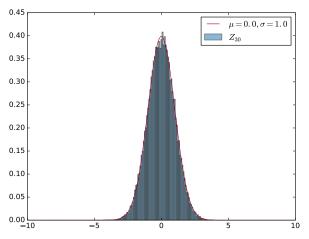
$$\lim_{n\to\infty}F_n(z)=\frac{1}{\sqrt{2\pi}}\int_{-\infty}^z e^{-\frac{x^2}{2}}$$

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Central Limit Theorem



Central limit theorem with unif. dist. and Z_{30} : $\mu = -0.007, \sigma^2 = 1.00474$

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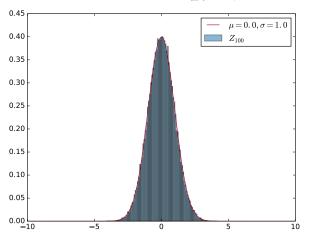
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Central Limit Theorem



Central limit theorem with unif. dist. and Z_{100} : $\mu = 0.001, \sigma^2 = 0.99159$

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- Now we present a proof sketch (to better understand the assumptions that CLT makes)
- For the proof we need some preliminaries

Definition

Characteristic function of a real valued r.v. X is defined as expectation of the complex function e^{itX} :

$$\varphi_X(t) = E[e^{itX}] = \int_{-\infty}^{\infty} e^{itx} f(x) dx,$$

where t is the parameter and f(x) is PDF of r.v. X.

• A characteristic function completely defines PDF of a r.v.

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• To calculate characteristic function we typically apply Taylor expansion:

$$e^{itX} = \sum_{n=0}^{\infty} \frac{(itx)^n}{n!} \\ = 1 + itx - \frac{(tx)^2}{2} + O(t^3)$$

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• Substituting the expansion into the integral:

$$\begin{split} \varphi_X(t) &= \int_{-\infty}^{\infty} f(x) dx + \int_{-\infty}^{\infty} itx f(x) dx - \int_{-\infty}^{\infty} \frac{(tx)^2}{2} f(x) dx + O(t^3) \\ &= 1 + itE[X] - \frac{t^2}{2} E[X^2] + O(t^3) \end{split}$$

• Now suppose that we have a r.v. X with 0 mean and variance 1 (which can be always achieved by standardizing a r.v. with finite mean and variance):

$$\varphi_X(t) \ = \ 1 - \frac{t^2}{2} + O(t^3)$$

- Another important fact of the characteristic functions
- Suppose X and Y are two independent r.v.
- We want to calculate the characteristic function of r.v. Z = X + Y:

$$\begin{split} \varphi_{X+Y}(t) &= E[e^{it(X+Y)}] = E[e^{itX}e^{itY}] = E[e^{itX}]E[e^{itY}] \\ &= \varphi_X(t)\varphi_Y(t) \end{split}$$

- Last equality in the first row follows from the independence
- \bullet The last fact that we need: if $Z \sim N(0,1)$ then $\varphi_Z(t) = e^{-t^2/2}$

- Suppose now we have a set of random variables with individual $X_i\sim(\mu,\sigma^2)$ which are all independent and identically distributed (i.i.d.)
- Note that we do not make assumptions on the distribution of X_i just that they have finite μ and σ^2
- \bullet We build a new r.v. $S_n = \sum_{i=1}^n X_i$ as the n-th partial sum

$$\begin{split} E[S_n] &=& \sum_{i=1}^n E[X_i] = \sum_{i=1}^n \mu = n\mu \\ Var(S_n) &=& \sum_{i=1}^n Var(X_i) = \sum_{i=1}^n \sigma^2 = n\sigma^2 \end{split}$$

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• Now we standardize S_n to obtain Z_n :

$$Z_n \quad = \quad \frac{S_n - E[S_n]}{\sqrt{Var(S_n)}} = \frac{S_n - n\mu}{\sqrt{n}\sigma} = \frac{\sum_{i=1}^n (X_i - \mu)}{\sqrt{n}\sigma}$$

• By introducing $Y_i = \frac{X_i - \mu}{\sigma}$ (please note that Y_i is standardization of X_i , i.e. $Y_i \sim (0,1)$:

$$Z_n = \frac{\sum_{i=1}^n Y_i}{\sqrt{n}}$$

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• Now let us calculate $\varphi_{Z_n}(t)$ (where we use the fact that characteristic function of the sum equals to the product of characteristic functions if r.v. are independent and we scale the parameter t with $1/\sqrt{n}$):

$$\begin{split} \varphi_{Z_n} &= \prod_{i=1}^n \varphi_{Y_i}(t/\sqrt{n}) = \left[\varphi_Y(t/\sqrt{n})\right]^r \\ &= [1 - \frac{t^2}{2n} + O((t/\sqrt{n})^3)]^n \end{split}$$

- $\bullet\,$ Now we are interested what happens when $n\to\infty$
- Obviously $O((t/\sqrt{n})^3) \to 0$
- Thus, we have:

$$\lim_{n \to \infty} \varphi_{Z_n} = \lim_{n \to \infty} [1 - \frac{t^2}{2n}]^n = e^{-t^2/2}$$

 \bullet We obtain the characteristic function of standard normal and thus $\lim_{n\to\infty} Z_n \sim N(0,1)$

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• How can we interpret this result?

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- How can we interpret this result?
- Any quantity that can be viewed as a sum of many small independent random effects will have a normal distribution
- E.g. we take a lot of measurements of a fixed physical quantity
- Variations in the measurements across trials are cumulative results of many independent sources of errors
- E.g. errors in the equipment, human errors, changes in external factors
- Then the distribution of measured values is normally distributed

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• Can you explain why examination grades tend to be normally distributed?

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- Can you explain why examination grades tend to be normally distributed?
- Each student is a small "random factor"
- The points for each question are a random variable, which are i.i.d
- Then the sum (average) of the points will be according to CLT normally distributed
- If the distribution of exam grades for a course is not normal what can be going on?

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- Can you explain why examination grades tend to be normally distributed?
- Each student is a small "random factor"
- The points for each question are a random variable, which are i.i.d
- Then the sum (average) of the points will be according to CLT normally distributed
- If the distribution of exam grades for a course is not normal what can be going on?
- Too strict, too loose, discrimination, independence is broken, not identically distributed, etc.

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How to apply this on the Web?

- If we model the link structure by assuming that each page decides *independently* at random to which page to link to
- Then the number of in-links for any given page is the sum of many i.i.d quantities
- Hence, we expect it to be normally distributed
- If we believe that this model is correct:
- Then the number of pages with k in-links should decrease exponentially in k as k grows

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Log-Normal Distribution

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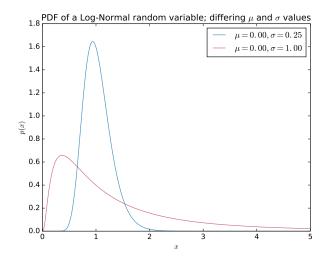
Log-Normal Distribution

- If X is log-normally distributed $\Leftrightarrow Y = ln(X)$ is normally distributed
- If Y is normally distributed $\Leftrightarrow X = e^Y$ is log-normally distributed
- \bullet Characterized by a mean value μ and a standard deviation around the mean σ

PDF $f(x) = \frac{1}{x\sigma\sqrt{2\pi}}e^{-\frac{(ln(x)-\mu)^2}{2\sigma^2}}$

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Log-Normal Distribution



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Multiplicative random processes

- Multiplicative random processes lead to log-normal distributions
- Suppose we have a set of random variables with individual $X_i\sim(\mu,\sigma^2)$ which are all independent and identically distributed (i.i.d.)
- \bullet Note that we do not make assumptions on the distribution of X_i just that they have finite μ and σ^2
- We build a new r.v. $P_n = \prod_{i=1}^n X_i$ as the *n*-th partial product
- \bullet We claim that $\lim_{n\to\infty}P_n$ is log-normally distributed

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Multiplicative random processes

- \bullet From the CLT we now that $ln(P_n)$ tends to standard normal
- $\bullet\,$ Thus, P_n tends to log-normal distribution

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- When people measured the distribution of links on the Web they found something very different to Normal distribution
- In all studies over many different Web snapshots:
- $\bullet\,$ The fraction of Web pages that have k in-links is approximately proportional to $1/k^2$
- More precisely the exponent on k is slightly larger than 2

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- What is the difference to the normal distribution?
- $1/k^2$ decreases much more slowly as k increases
- Pages with large number of in-links are much more common than we would expect with a normal distribution
- E.g. $1/k^2$ for k = 1000 is one in million
- $\bullet\,$ One page in million will have 1000 in-links
- \bullet For a function like e^{-k} or 2^{-k} this is unimaginably small
- No page will have 1000 in-links

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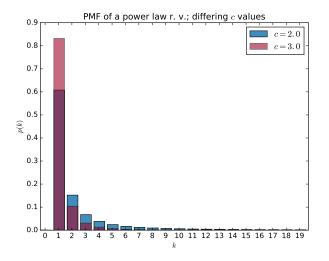
- A function that decreases as k to some fixed power $1/k^c, \, {\rm e.g.} \, \, 1/k^2$ is called power law
- The basic property: it is possible to see very large values of \boldsymbol{k}
- This is a quantitative explanation of popularity imbalance
- It accords to our intuition for the Web: there is a reasonable large number of extremely popular Web pages
- We observe similar power laws in many other domains
- The fraction of books that are bought by k people: $1/k^3$
- The fraction of scientific papers that receive k citations: $1/k^3$, etc.

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- The normal distribution is widespread in natural sciences and engineering
- Power laws seem to dominate whenever popularity is involved, i.e. (informally) in social sciences and/or e.g. psychology
- Conclusion: if you analyze the user data of any kind
- E.g. the number of downloads, the number of emails, the number of tweets
- Expect to see a power law
- Test for power law: histogram + test if $1/k^c$ for some c
- If yes estimate c

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Power Law Histogram



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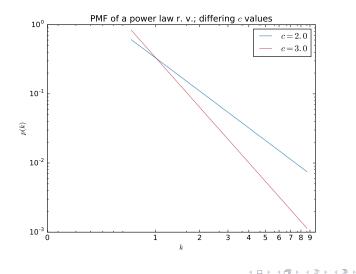
Power Law check: a simple method

- A simple visual method
- $\bullet \ {\rm Let} \ f(k)$ be the fraction of items that have value k
- $\bullet\,$ We want to know id $f(k)=a/k^c$ approximately holds for some exponent c and some proportion constant a
- Let us take the logarithms of both sides

$$ln(f(k)) = ln(a) - c \cdot ln(k)$$

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Power Law Log-Log Plot



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Power Law check: a simple method

- If we plot f(k) on a log-log scale we expect to see a straight line
- -c is the slop and ln(a) will be the y-intercept
- This is only a simple check to see if there is an apparent power law behavior
- Do not use this method to estimate the parameters!
- There are statistically sound methods to that
- We discuss them in some other courses e.g. Network Science

Power Law check: a simple method

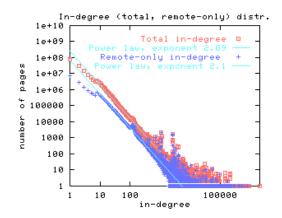


Figure: From Broder et al. (Graph Structure in the Web)

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- We need a simple explanation for what causes Power Laws?
- Central Limit Theorem gives us a basic reason to expect the normal distribution
- Technically, we also need to find out why CLT does not apply in this case
- Which of its assumptions are broken?
- Sum of independent random effects
- What is broken?

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- We need a simple explanation for what causes Power Laws?
- Central Limit Theorem gives us a basic reason to expect the normal distribution
- Technically, we also need to find out why CLT does not apply in this case
- Which of its assumptions are broken?
- Sum of independent random effects
- What is broken?
- Independence assumption

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- Power Laws arise from the feedback introduced by **correlated decisions** across a population
- In networks person's decisions depend on the choices of other people
- E.g. peer influence/pressure
- E.g. success, activity, but also examples of bad influence

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- In an information network you are exposed to the information by the others, not necessarily only peers
- E.g. reply, retweet, post, etc.
- An assumption: people tend to copy the decisions of people who act before them
- E.g. people tend to copy their friends when they buy books, go to movies, etc.

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- Many different possibilities to generate power laws such as:
 - Rich-get-richer models, aka preferential attachment, aka correlated models
 - 2 Multiplicative random processes

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Rich-Get-Richer Models

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Simple copying model

• Creation of links among Web pages

- $\textcircled{0} Pages are created in order and named 1, 2, 3, \dots, N$
- When page j is created it produces a link to an earlier Web page (i < j) with p being a number between 0 and 1:</p>
 - With probability p, page j chooses a page i uniformly at random and links to i
 - () With probability 1 p, page j chooses a page i uniformly at random and creates a link to the page that i points to



The step number 2 may be repeated multiple times to create multiple links

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Simple copying model

- Part 2(b) is the key
- After finding a random page *i* in the population the author of page *j* does not link to *i*
- Instead the author copies the decision made by the author of i
- The main result about this model is that if you run it for many pages
- $\bullet\,$ The fraction of pages with k in-links will be distributed approximately as a $1/k^c$
- $\bullet\,$ The exponent c depends on the choice of p
- Intuition: if p gets smaller what do you expect

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- More copying makes seeing extremely popular pages more likely

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Rich-get-richer dynamics

- The copying mechanism in 2(b) is an implementation of the following "rich-get-richer" mechanism
- \bullet When you copy the decision of a random earlier page what is the probability of linking to a page ℓ

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Rich-get-richer dynamics

- The copying mechanism in 2(b) is an implementation of the following "rich-get-richer" mechanism
- \bullet When you copy the decision of a random earlier page what is the probability of linking to a page ℓ
- $\bullet\,$ It is proportional to the total number of pages that currently link to $\ell\,$

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- With probability 1-p, page j chooses a page ℓ with probability proportional to ℓ 's current number of in-links and links to ℓ
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Preferential Attachment

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Preferential attachment

- Why do we call this "rich-get-richer" rule?
- The probability that page ℓ increases its popularity is directly proportional to ℓ 's current popularity
- This phenomenon is also known as preferential attachment
- E.g. the more well known someone is, the more likely likely you are to hear their name in conversations
- A page that gets a small lead over others tends to extend that lead
- On contrary, the idea behind CLT is that small *independent* random values tend to cancel each other out

Arguments for simple models

- The goal of simple models is not to capture all the reasons why people create links on the Web
- The goal is to show that a simple principle leads directly to observable properties, e.g. Power Laws
- Thus, they are not as surprising as they might first appear
- "Rich-get-richer" models suggest also a basis for Power Laws in other areas as well
- E.g. the populations of cities

Analytic handling of simple models

- Simple models can be sometimes handled analytically
- This allows also for *prediction* of how networks may evolve
- We can also easily cover extensions of the model
- Predict consequences of these extensions

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Simple "rich-get-richer" model

• Creation of links among Web pages

- $\textcircled{0} Pages are created in order and named <math>1, 2, 3, \dots, N$
- ② When page j is created it produces a link to an earlier Web page (i < j) with p being a number between 0 and 1:
 - (a) With probability p, page j chooses a page i uniformly at random and links to i
 - With probability 1 p, page j chooses a page ℓ with probability proportional to ℓ 's current number of in-links and links to ℓ



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Analysis of the simple "rich-get-richer" model

- \bullet We have specified a randomized process that runs for N steps
- We want to determine the *expected* number of pages with k in-links at the end of the process
- In other words, we want to analyze the distribution of the in-degree
- Many possibilities to approach this
- We will make a continuous approximation to be able to use introductory calculus

Properties of the original model

- $\bullet\,$ The number of in-links to a node j at time $t\geq j$ is a random variable $X_j(t)$
- Two facts that we know about $X_i(t)$:
 - The initial condition: node j starts with no in-links when it is created, i.e. $X_{i}(j)=0$
 - The expected change to $X_j(t)$ over time, i.e. probability that node j gains an in-link at time t+1:
 - With probability p the new node links to a random node probability to choose j is 1/t, i.e. altogether p/t
 - With probability 1-p the new node links proportionally to the current number of in-links probability to choose j is $X_j(t)/t$, i.e. altogether $(1-p)X_j(t)/t$

) The overall probability that node t+1 links to $j: rac{p}{t} + rac{(1-p)X_j(t)}{t}$

Approximation

- We have now an equation which tells us how the expected number of in-links evolves in *discrete* time
- We will approximate this function by a *continuous* function of time $x_i(t)$ (to be able to use calculus)
- The two properties of $X_i(t)$ now translate into:
 - $\ \, {\rm I\hspace{-.4ex} I} he \mbox{ initial condition: } x_j(j)=0 \mbox{ since } X_j(j)=0 \label{eq:condition}$
 - The expected gain in the number of in-links now becomes the growth equation (which is a differential equation):

$$\frac{dx_j}{dt} = \frac{p}{t} + \frac{(1-p)x_j}{t}$$

• Now by solving the differential equation we can explore the consequences

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- $\bullet\,$ For notational simplicity, let q=1-p
- The differential equation becomes:

$$\frac{dx_j}{dt} = \frac{p + qx_j}{t}$$

• Separate variables (x on the left side, t on the right side):

$$\frac{dx_j}{p+qx_j} = \frac{dt}{t}$$

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• Integrate both sides:

$$\int \frac{dx_j}{p + qx_j} = \int \frac{dt}{t}$$

• We obtain:

$$ln(p+qx_j) = qln(t) + c$$

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• Exponentiating both sides (and writing $C = e^c$):

$$p + qx_j = Ct^q$$

• Rearranging:

$$x_j(t) = \frac{1}{q}(Ct^q - p)$$

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• We can determine C from the initial condition $(x_j(j) = 0)$:

$$\begin{array}{rcl} 0 & = & \displaystyle \frac{1}{q}(Cj^q-p) \\ C & = & \displaystyle \frac{p}{j^q} \end{array}$$

• Final solution:

$$x_j(t) = \frac{1}{q}(\frac{p}{j^q}t^q - p) = \frac{p}{q}\left[\left(\frac{t}{j}\right)^q - 1\right]$$

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Identifying a power law

- Now we know how x_i evolves in time
- We want to answer question: for a given value of k and a time t what fraction of nodes have at least k in-links at time t
- \bullet In other words what fraction of functions $x_j(t)$ satisfies: $x_j(t) \geq k$

$$x_j(t) = \frac{p}{q} \left[\left(\frac{t}{j}\right)^q - 1 \right] \ge k$$

• Rewriting in terms of *j*:

$$j \le t \left[\frac{q}{p}k + 1\right]^{-1/q}$$

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Identifying a power law

• The fraction of values *j* that satisfy the condition is simply:

$$\frac{1}{t}t\left[\frac{q}{p}k+1\right]^{-1/q} = \left[\frac{q}{p}k+1\right]^{-1/q}$$

- This is the fraction of nodes that have at least k in-links
- In probability this is complementary cumulative distribution function (CCDF) ${\cal F}(k)$
- The probability density f(k) (the fraction of nodes that has exactly k in-links) is then $f(k)=-\frac{dF(k)}{dk}$

Identifying a power law

• Differentiating:

$$f(k) = -\frac{dF(k)}{dk} = \frac{1}{q} \frac{q}{p} \left[\frac{q}{p} k + 1 \right]^{-1 - 1/q} = \frac{1}{p} \left[\frac{q}{p} k + 1 \right]^{-1 - 1/q}$$

- The fraction of nodes with k in-links is proportional to $k^{-(1+1/q)}$
- It is a power law with exponent:

$$1 + \frac{1}{q} = 1 + \frac{1}{1 - p}$$

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Discussion of the results

- $\bullet\,$ What happens with the exponent when we vary p
- \bullet When p is close to 1 the links creation is mainly random
- The power law exponent tends to infinity and nodes with large number of in-links are increasingly rare
- When p is close to 0 the growth of the network is strongly governed by "rich-get-richer" behavior
- The exponent decreases towards 2 allowing for many nodes with large number of in-links
- 2 is natural limit for the exponent and this fits very well in what has been observed on the Web (exponents are slightly over 2)
- Simple model but extensions are possible

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Multiplicative Random Processes

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Multiplicative random processes

- Multiplicative random processes lead to log-normal distributions
- With a small modification of the process we can also obtain power law distributions
- Suppose we have a set of random variables with individual $X_i\sim(\mu,\sigma^2)$ which are all independent and identically distributed (i.i.d.)
- Note that we do not make assumptions on the distribution of X_i just that they have finite μ and σ^2
- We build a new r.v. $P_n = \prod_{i=1}^n X_i$ as the *n*-th partial product
- We also introduce a threshold that defines a minimal value for the product
- If the product falls below the threshold we reset it to the threshold
- This results in a power law distribution

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Summary

We have learned about:

- Popularity as a network phenomenon
- CLT and sums of independent random quantities
- Power Laws
- "Rich-get-richer" and preferential attachment
- Multiplicative random processes

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Some Practical Examples

- The long tail in the media industry
- Selling "blockbusters" vs. selling "niche products"
- Various strategies in recommender systems
- E.g. recommend "niche products" to make money from the long tail
- We can either reduce or amplify "rich-get-richer" effects

Thanks for your attention - Questions?

Slides use figures from Chapter 18, Crowds and Markets by Easley and Kleinberg (2010) http://www.cs.cornell.edu/home/kleinberg/networks-book/

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